



Seven-Up Bottling Company PLC

RC. 1928

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Telephone: 5803420-9, Fax: No 5873712 Telex: 28852 28791 - SEVENUP NG.

Our Ref: SU/MD/P.1/04

8th December, 2004.

Mr. Tony Manning,
No.5, The Helmsley,
Leon Road,
Morningside 2057,
Gauteng,
South Africa.

Dear Tony,

TESTIMONIAL

Despite the complexities that are inherent in any Strategic conversation, Tony continues to demonstrate his uncanny abilities in guiding us through a path that keeps these conversations simple and sensible. He achieves that by helping us to focus on a few set of drivers that are basic to our business and through which we can make a noticeable difference. Given the amount of research and publications that one is exposed to on the subject of Strategy, it is in a way reassuring when some one as experienced as Tony reminds us not to loose focus on the basics.

We have been very fortunate to have Tony advising us over the past few years.

Yours faithfully,

For: SEVEN-UP BOTTLING CO. PLC.,


FAYSAL EL-KHALIL, (O.O.N.)
MANAGING DIRECTOR